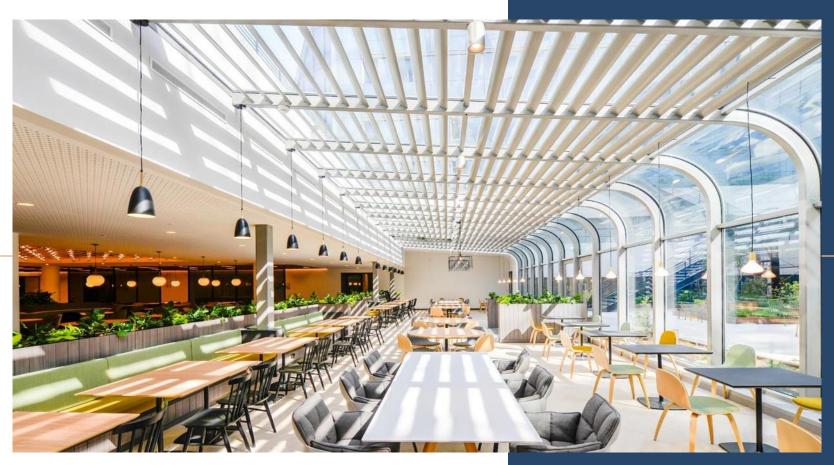
## **2022 Annual Results**

## VITURA



8 mars 2023

# SOM MAI





# **Highlights**

**€1.5bn** 

portfolio value

200,000 sq.m

total portfolio surface area

6

large properties

100%

office property

**25**%

located in extended Paris CBD

90%

of tenants with a D&B rating of 1 or 2



# **Key events of 2022**

 $23,000 \,\mathrm{sq.m\,let}$ 

13% of the portfolio

Repositioning of Arcs de Seine

addition of a gym and business center and renovation of a 10,000 sq.m building

Major property renovation programs

Rives de Bercy and Kennedy campus

Optimization of the Group's financial structure

extension of average debt maturity to 3.5 years

World no. 1 in GRESB<sup>(1)</sup> ranking

listed office property companies category



(1) Sector Leader in the 2022 GRESB ranking, listed office property companies category.



# Office real estate investment market in Greater Paris in 2022

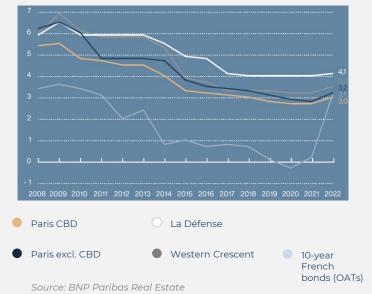
#### Investment volumes in Greater Paris – Office space



- % of volumes invested in office space in Greater Paris in 2022
- Year-on-year % change in volumes invested

Source: BNP Paribas Real Estate

#### Prime office yield (in %)



**€10.4bn** 

invested in Greater Paris (vs. €13.2bn in 2021)

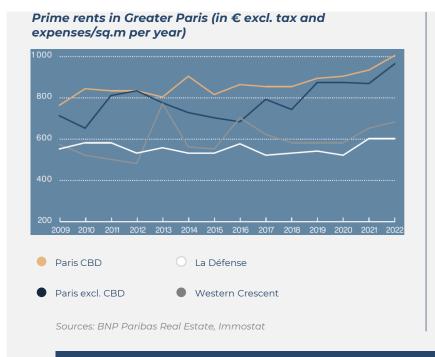
**75**%

of investments in France in Greater Paris (vs. 80% in 2021)

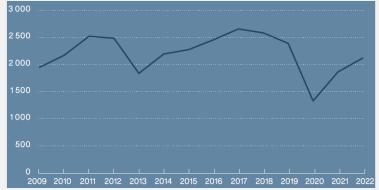
31%

foreign investors (of which 10% North American)

# Rental market for office buildings in Greater Paris in 2022



#### Take-up in Greater Paris (in sq.m)



Sources: BNP Paribas Real Estate. Immostat

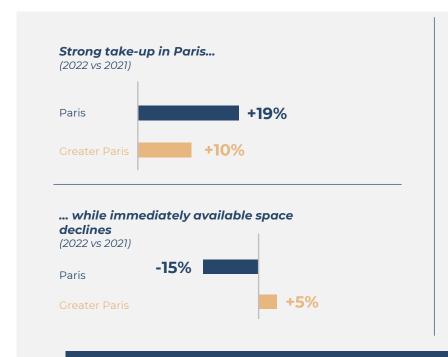
7.9% Vacancy rate

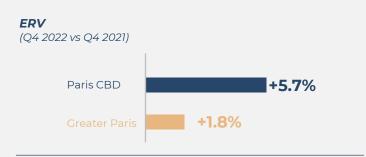
**€1,000/sq.m** Prime rents

Paris CBD

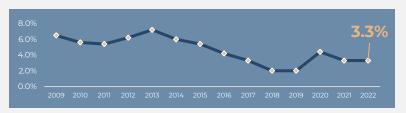
10% growth in take-up over the year

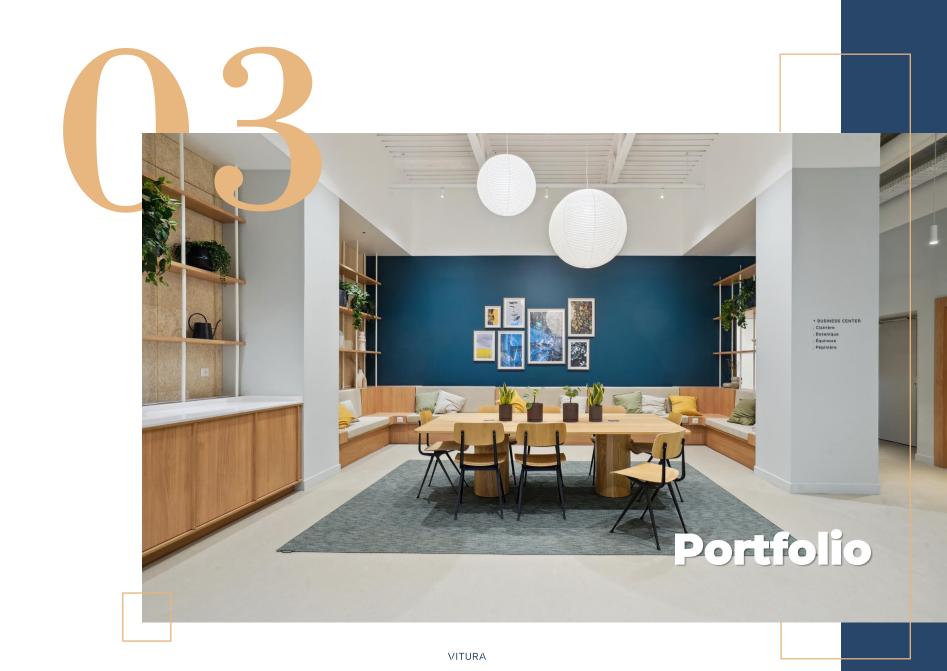
# Rental market for office buildings in Paris in 2022

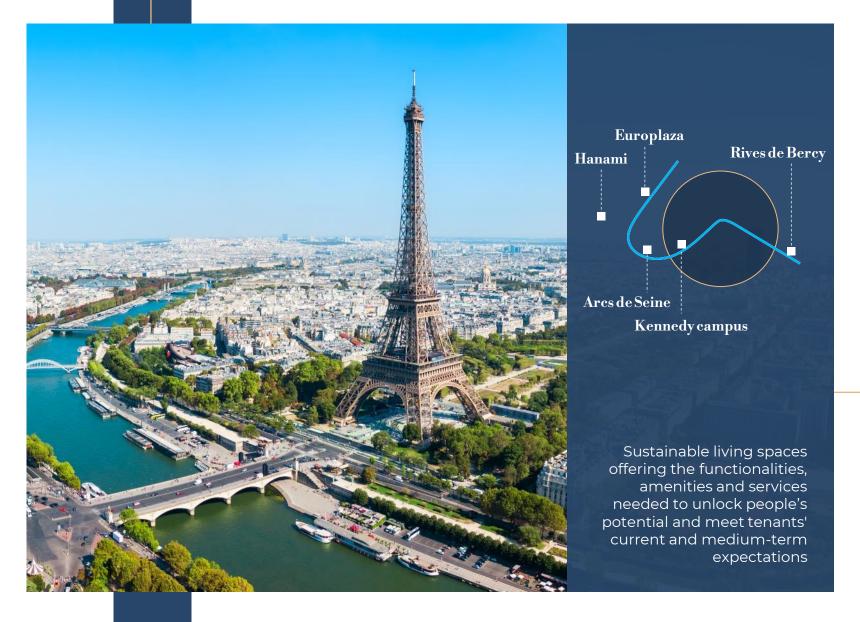




#### Vacancy rate in Paris CBD







# About the portfolio

#### $200,000\,\mathrm{sq.m}$

total surface area

81.1%(1)

occupancy rate (OR)

#### **€1,506**m

portfolio value (down 3.4%)

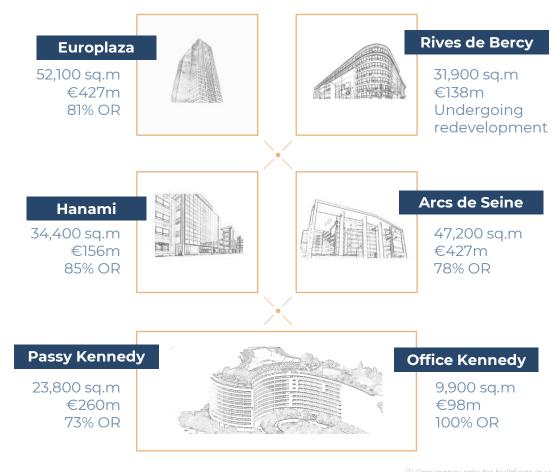
**43** 

tenants

90%

tenants with a D&B rating of 1 and 2

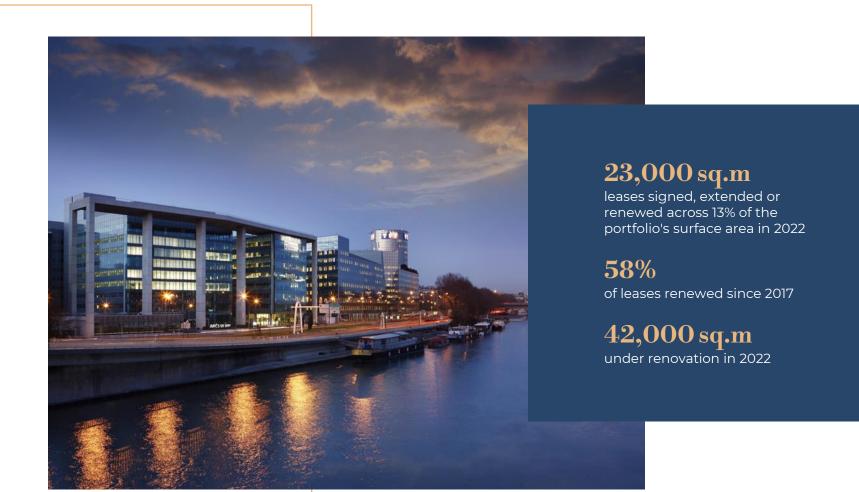
**5.1 years** WALT<sup>(2)</sup>



VITURA

Occupancy rate for buildings in use
 Weighted average lease term

# **Proactive asset management**



Arcs de Seine, ready for the future







#### Renovation of building C

10,000 sq.m independent property redesigned by G+ Architects

# Addition of a gym and business center

800 sq.m of space redesigned by ilimelgo

#### 3,000 sq.m pre-marketed

bringing the campus occupancy rate to 78%

#### Adapted to new uses

Desirable user experience

VITURA

# **Rives de Bercy** unlocks its potential







Well-being as the focus of design

Terraces, interior patios, 6,000 sq.m of gardens

Redesign of existing 32,000 sq.m

in liaison with Naço (architects)

**Pushing the boundaries of** environmental performance

Low-carbon footprint, circular economy, energy efficiency, biodiversity and comfort/well-being

Range of atmospheres

Welcoming spaces fostering interaction and performance

Scheduled for delivery in 2024

# Rives de Bercy unlocks its potential



Avenue de la Liberté

New entrance

# The Kennedy campus, an exceptional project



# Iconic complex on the banks of the Seine

The Naço agency has redesigned an exceptional 35,000 sq.m site, rare complex of this size available in central Paris

#### Ticking all the boxes

Accessibility, amenities, responsibility, low-impact mobility, campus-like feel

#### Façade redesign

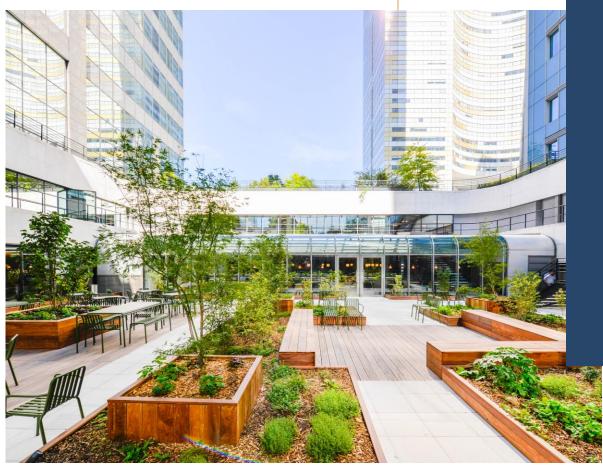
Disassembled, transported by boat, upcycled, stone recycled

#### Value creation

Significant increase in rents, transformation of a building in line with the tertiary sector decree integrating new codes and user expectations



Key figures on the portfolio's CSR performance



#### 32% reduction

in energy consumption, since 2013

#### 40% reduction

in greenhouse gas emissions, since 2013

#### **95**%

of assets certified compliant with NF HQE™ Exploitation and BREEAM In-Use International standards

#### $38,500 \, \text{sq.m}$

of landscaped space

# **Industry recognition**

#### Two EPRA Gold Awards

for the quality of Vitura's financial and non-financial reporting





#### No.1 worldwide

among listed office property companies in the 2022 GRESB ranking with a score of 95/100



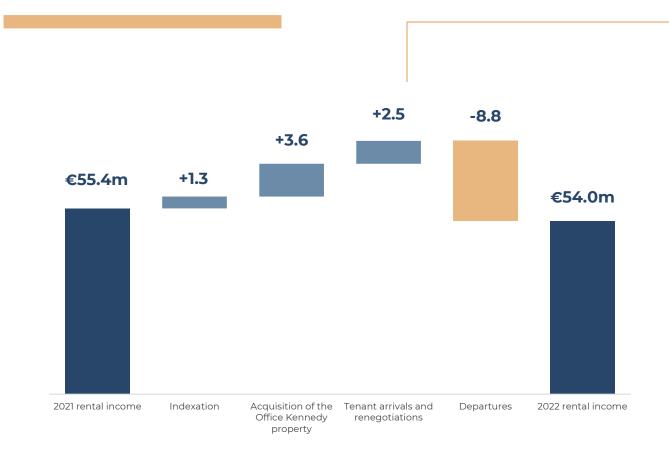
#### ISO 14001 certification

for our property business' environmental management system





## **Rental income stable in 2022**

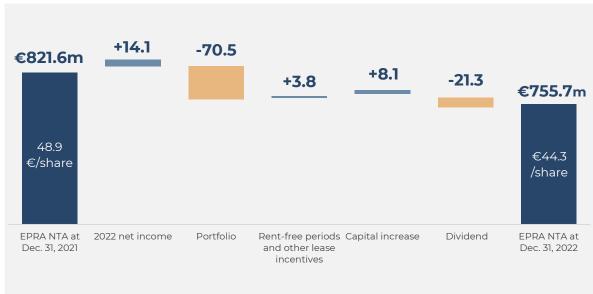




# Strong command of debt

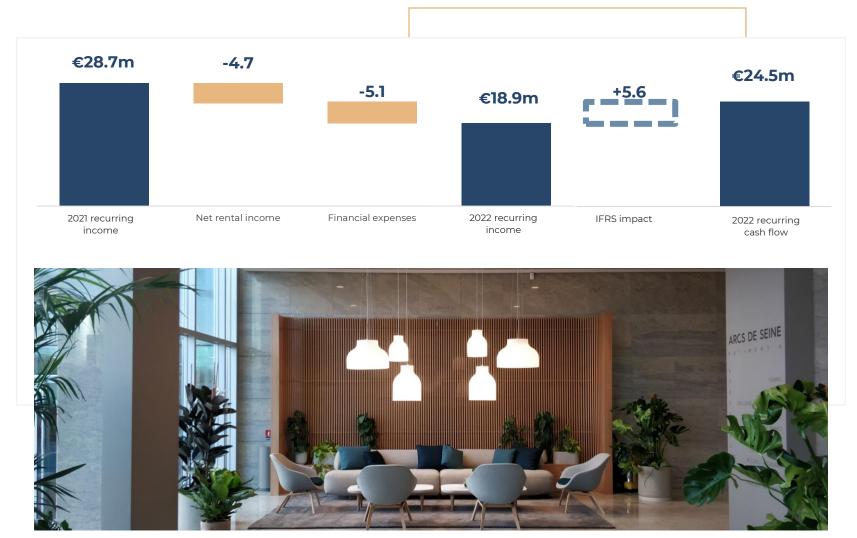


# **Change in EPRA NTA**

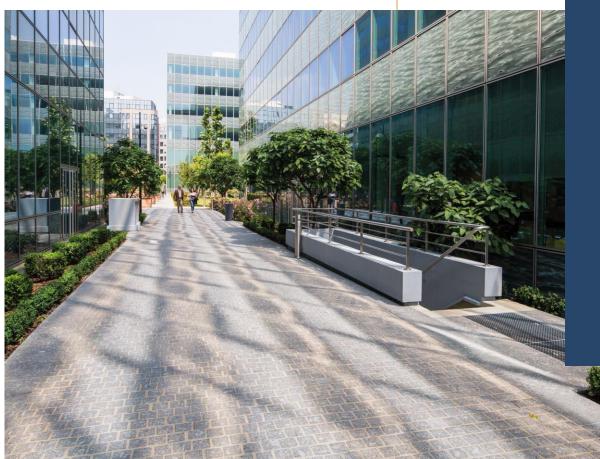




# Recurring income and recurring cash flow



## Outlook



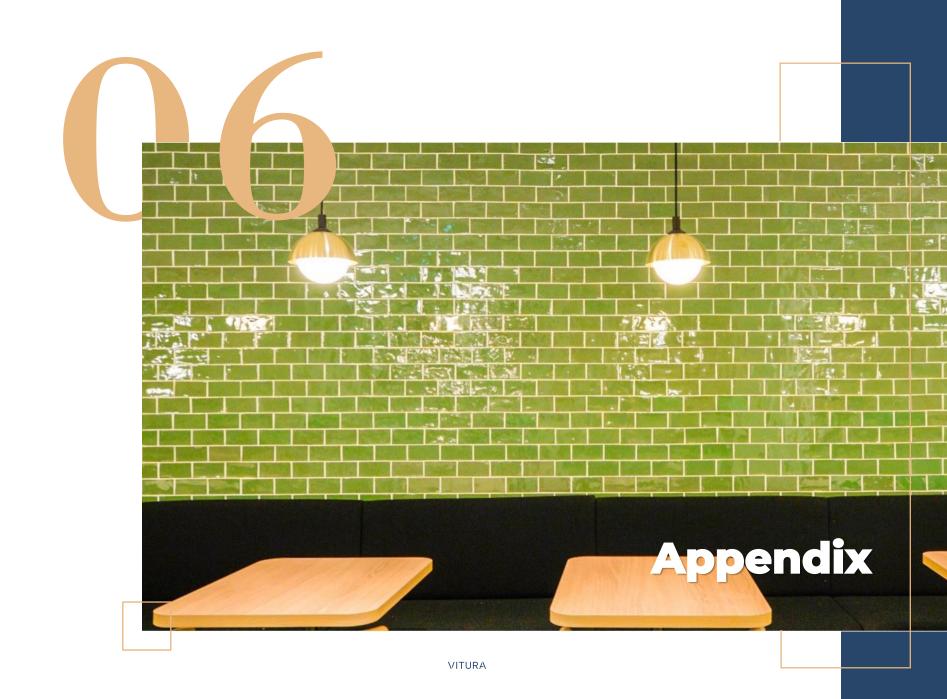
### Portfolio expansion

Investment in real estate assets

Proactive asset management and leasing of vacant units

Increasingly proactive social and environmental approach

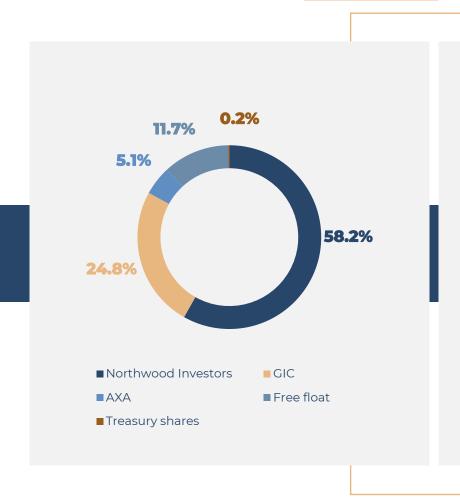




# Recurring income and recurring cash flow

In thousands of euros	2022	2021	Δ 22/21
Rental income	54,047	55,362	(1,315)
Termination indemnities received	5,594	12,330	(6,735)
Rebilled expenses	18,267	20,087	(1,819)
Building-related costs	(24,669)	(23,150)	(1,519)
Net rental income	53,240	64,628	(11,388)
Asset management fees	(5,434)	(5,436)	2
Letting costs	(3,803)	(1,044)	(2,759)
Other building-related costs	(3,133)	(3,358)	225
Corporate taxes	(319)	(685)	366
Operating income	40,551	54,106	(13,555)
Net financial expense	(16,071)	(11,643)	(4,429)
Hedging instruments	(8,313)	(2,288)	(6,025)
Deferred finance costs	(2,075)	(1,470)	(605)
EPRA earnings	14,090	38,706	(24,613)
Termination indemnities received	(5,594)	(12,330)	6,735
Study and feasibility fees	2,052	-	2,052
Hedging costs	8,313	2,288	6,025
Recurring income	18,861	28,664	(9,803)
IFRS adjustments (rent-free periods, etc.)	3,557	3,041	515
Restatement of deferred finance	2,075	3,915	(1,840)
Recurring cash flow	24,492	35,777	(11,285)

# Stable ownership structure and governance



Vitura is owned by leading international investors, who ensure the Company's financial robustness, and a panel of private and institutional shareholders.

## **Share details**

Vitura Name **Listing market Euronext Paris** ISIN FR0010309096 Symbol VTR CFI **ESVUFB** REIT **Type** Section Eurolist compartment B CAC All Shares **Indices IEIF SIIC France** Registrar **BNPP Securities Services** 

#### **Investor Relations**

42, rue de Bassano 75008 Paris Tel.: +33 (0)1 42 25 76 42

Tel.: +33 (0)1 42 25 76 42 Email: info@vitura.fr

#### Registrar

BNPP Securities Services Grands Moulins de Pantin 9, rue du Débarcadère 93761 Pantin Cedex Tel.: +33 (0)1 42 98 10 00

# DIS CLA IM ER

Ce document a été préparé par VITURA aux seules fins de la présentation du 8 mars 2023.

Ce document ne doit pas être reproduit ou diffusé, en tout ou partie, par une personne autre que la Société. La Société n'assume aucune responsabilité au titre de l'usage de ce document.

Les informations figurant dans ce document n'ont pas fait l'objet d'une vérification et aucune déclaration, garantie ou engagement, explicite ou implicite, n'est donnée sur celles ci, et aucune assurance ne peut être donnée sur le caractère juste, exact, complet ou correct des informations ou opinions que ce document contient.

La Société, ses actionnaires, ses conseils ou représentants ou toute autre personne n'encourront aucune responsabilité pour tout dommage résultant de l'utilisation de ce document ou de son contenu ou résultant de toute autre façon de ce document. En cas de décalage entre les informations figurant dans ce document et les documents publics, ces derniers prévalent.

Ce document ne constitue pas une offre de vendre ou une invitation ou une sollicitation d'une offre de souscription ou d'achat de titres, et ne pourra servir de base à ou être utilisé pour toute offre, invitation ou autre contrat ou engagement dans toutes juridictions.

