





DISCLAIMER

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OVERVIEW

KEY FACTS 2016 Slide 4

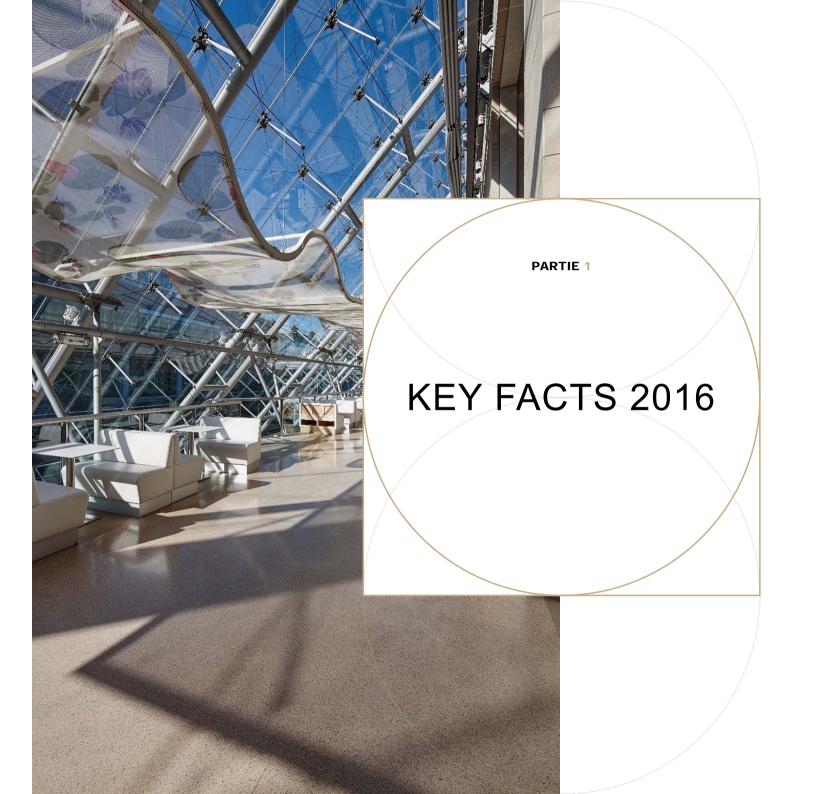
MARKET REVIEW
Slide 12

OUR PORTFOLIO Slide 16

FINANCE Slide 20

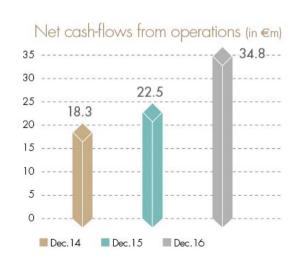
APPENDICES
Slide 25





2016, A PROMISING « FIRST » YEAR

- A successfully redesigned shareholder base
- Total €625M financings for an optimized balance sheet structure
- Hanami, an exceptional campus in the Western Crescent, as first growth transaction
- A modern organisation rank #1 in Europe both in Financial Reporting and in CSR
- Total Shareholder Return of 9.2%
- Dividend of € 2.1 per share (to be approved at the next Annual Shareholders' Meeting)

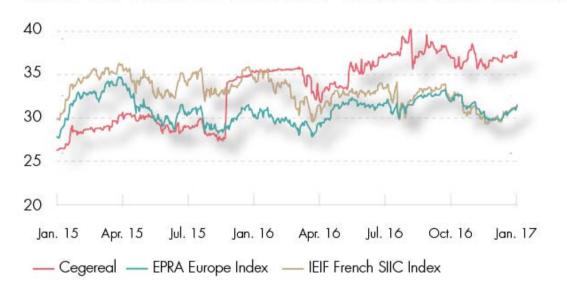






SHARE PERFORMANCE IN 2016

SHARE PERFORMANCE COMPARED WITH THE MAIN INDICES

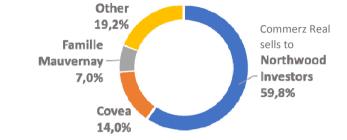




<u>A TENDER OFFER</u> & A SHAREHOLDER BASE SUCCESSFULLY REDESIGNED

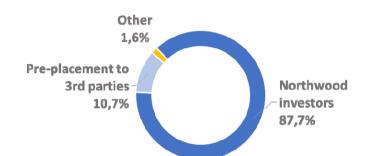
NOVEMBER 2015

• Northwood Investors acquires 59.78% of Cegereal from Commerz Real



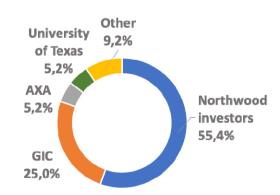
DECEMBER 2015- JANUARY 2016

- Northwood pre-sells 10.7% to 4 institutional investors
- NWI files tender offer with AMF and response from company
- Offer opens at €35.41 per share (-0.3% to NNNAV as at June 30, 2016/+28.2% on the 1-month average share price)
- Offer closes after 10 open days. Northwood Investors holds a 98.4% interest in the company
- Shares delivered to investors



FEBRUARY- APRIL 2016

• Placement of blocks of shares totaling 32,2%, in particular with GIC (25%)



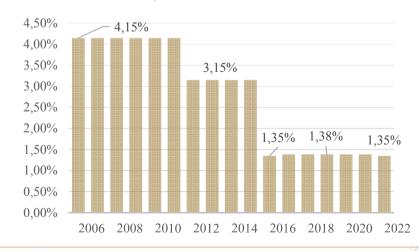
AN OPTIMIZED FINANCING STRUCTURE

- Main objectives:
 - 1- optimizing the balance sheet structure while taking advantage of the historical low interest rates
 - 2- best equilibrium between attractive fixed rates (with embedded negative ST interest rates) and duration
- Total €625M of mortgage financings, providing a €120M reserve for future investment
- An average cost of 1.38%, implying an immediate saving of 45% in financial interests
 - Mortgage financing of €525M
 Cost: 1.35%
 Arrangers: Natixis & Aareal
 - Mortgage financing of €100M Cost: 1.50%

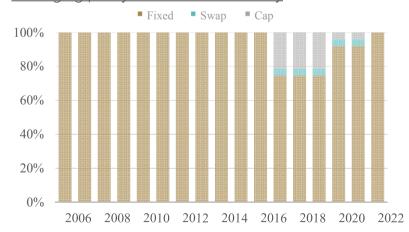
Arrangers: SGCIB & La Banque Postale

- Refinancing of €405M of an existing facility
- Reserve of €120M for future investments
- Refinancing of €100M of an existing facility

Exceptional financing conditions



A hedging policy with a focus on safety



HANAMI, A FIRST GROWTH TRANSACTION





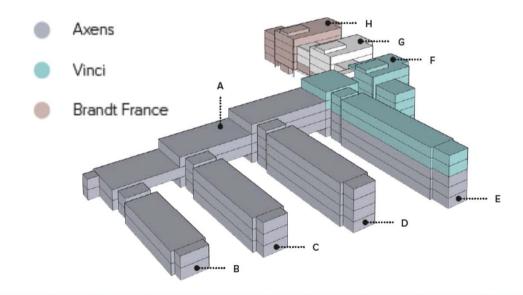
- A real estate complex of 32,000 sqm office spaces developed over a 3.3-hectare land plot by the architect Valode & Pistre in 1991
- An exceptional and strategic location in Rueil-Malmaison
- 91% let to good credit tenants: Axens (15,700 sqm), Brandt France (5,500 sqm) and Vinci (6,100 sqm)
- Fully renovated headquarters building by 2017 with a future BREEAM "In Use" label targeted

Key figures:

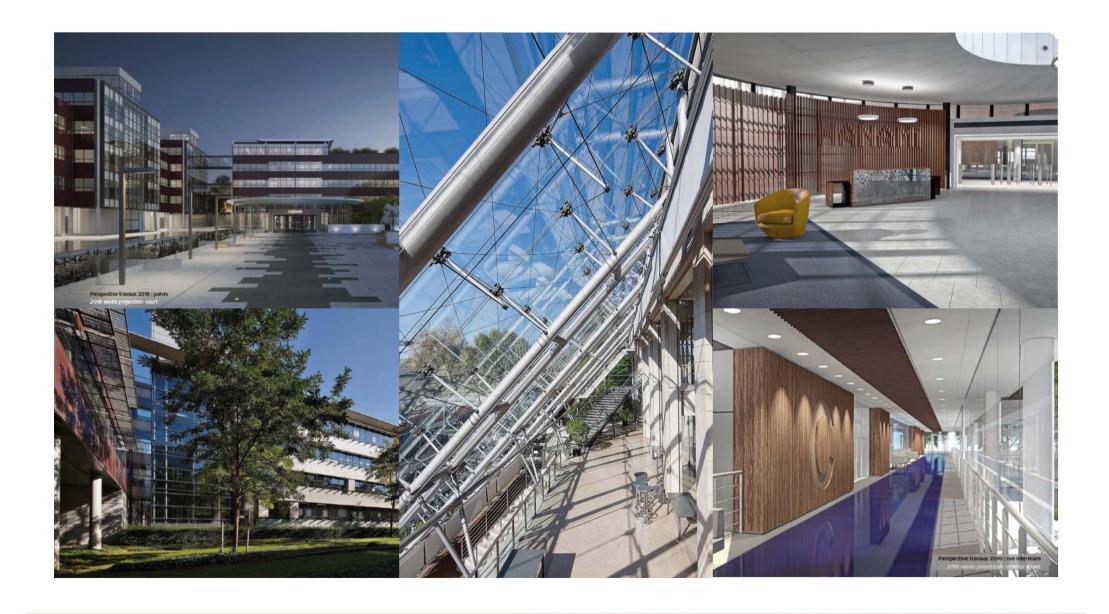
Acquisition price: €152M

In-place yield: 6.0% / Stabilized yield: 6.6%

WALT: 7.5 yrs



HANAMI, A FIRST GROWTH TRANSACTION



A MODERN & RECOGNIZED ORGANISATION

#1 in Financial reporting



"Silver Award" last year, Cegereal won the "Most Improved Award" for its 2015 annual report and joined the companies who received a "Gold Award" in 2016.

The EPRA aims at promoting, developing and representing all listed real estate companies at the European level. Its purpose is to promote coherent reporting in the real estate sector, both on financial and extra-financial information, by the adoption of a set of KPIs. It also rewards reporting best practices (Gold, Silver and Bronze).

#1 in Corporate Social Responsability



Cegereal is named "Sector Leader" and has achieved the top position in the 2016 Global Real Estate Sustainability Benchmark (GRESB) ranking in the "listed office property companies in Europe" category.

GRESB is a recognized index that analyzes the environmental, social and governance (ESG) practices and policies of real estate companies. With a total of 759 companies analyzed in 2016 (covering 66,000 buildings with a total value of \$2.8 billion), GRESB has established itself as an international reference in ESG performance assessment for the real estate industry.

#1 in Operational excellence



Cegereal has been certified ISO 14001 by AFNOR for its environmental management system implemented to manage and control significant impacts on the environment.



PARIS REGION OFFICE MARKET: STEADY LETTING PERFORMANCE





Take-up in the main European cities (million sq.m)



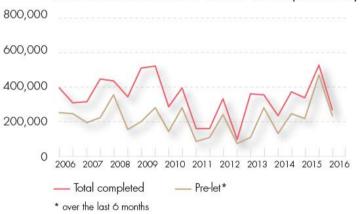
Sources: BNPP RE

PARIS REGION OFFICE MARKET

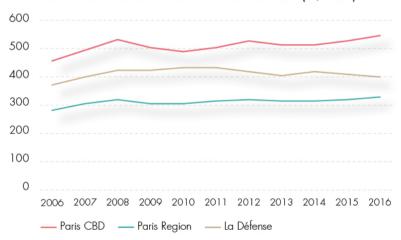
TAKE-UP BY SURFACE AREA IN THE PARIS REGION SINCE 2006



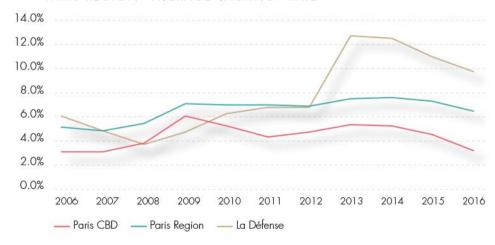
CONSTRUCTION & COMPLETION IN PARIS AND INNER SUBURBS SINCE 2006 (IN SQ.M)



PARIS REGION - AVERAGE OFFICE RENTS (€/Year)



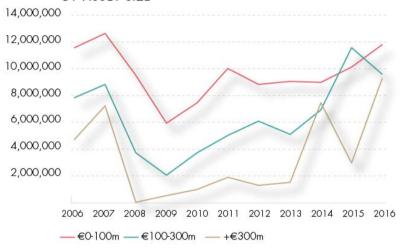
PARIS REGION - AVERAGE VACANCY RATE



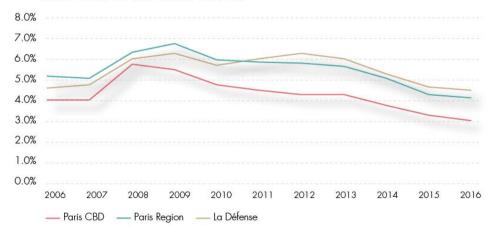
Sources: Etude Grand Paris Office Crane Survey (Deloitte Analysis), Cushman & Wakefield, IEIF, Immostat

PARIS REGION OFFICE INVESTMENT MARKET

INVESTMENTS VOLUMES IN THE PARIS REGION, BY ASSET SIZE

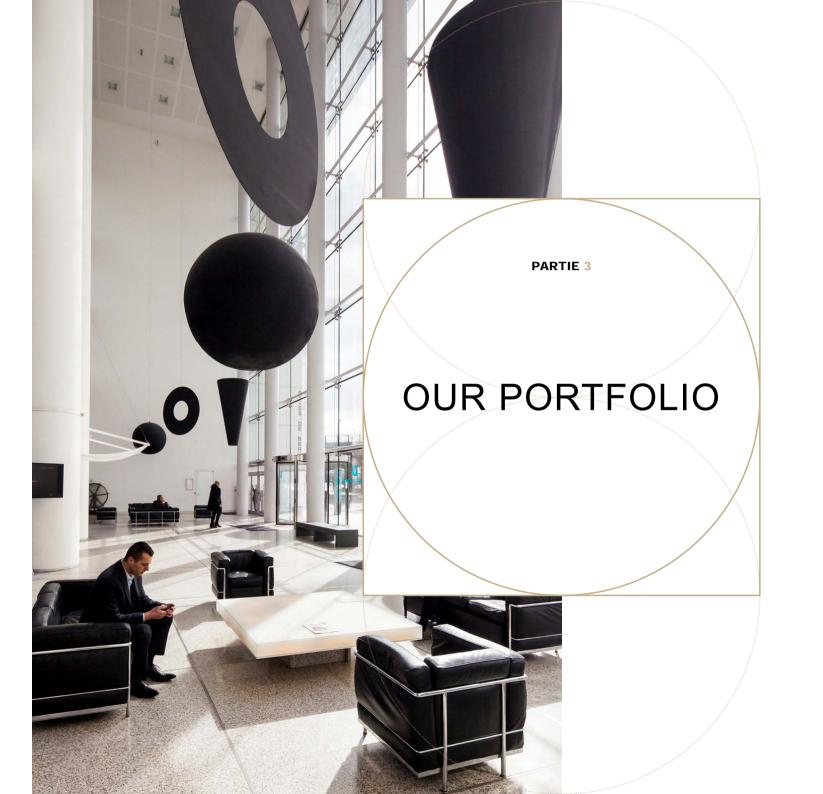


PRIME YIELD IN THE PARIS REGION



Sources: BNPP RE, Immostat





CEGEREAL: UNIQUE POSITION IN THE PARIS REGION MARKET

EUROPLAZA

52.000 sqm in La Défense

Occupancy rate: 82%

Valuation as at Dec. 31, 2016: € 362 M



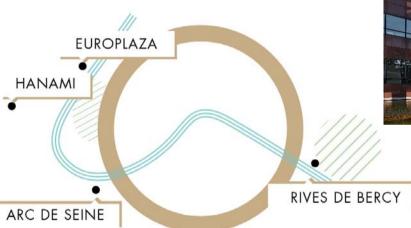
ARCS DE SEINE

47.000 sqm in Boulogne

Occupancy rate: 80%

Valuation as at Dec. 31, 2016: € 415 M





HANAMI

32.000 sgm in Rueil Malmaison

Occupancy rate: 92%

Valuation as at Dec. 31, 2016: €152 M



RIVES DE BERCY

31.900 sqm in Charenton

Occupancy rate: 100%

Valuation as at Dec. 31, 2016: € 195 M

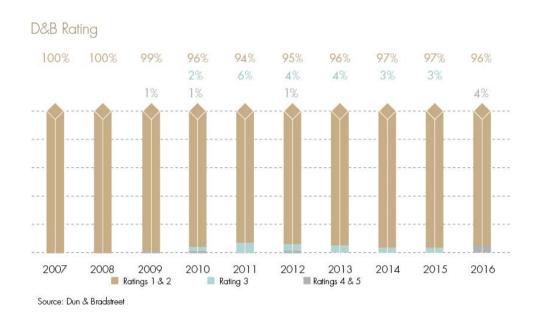


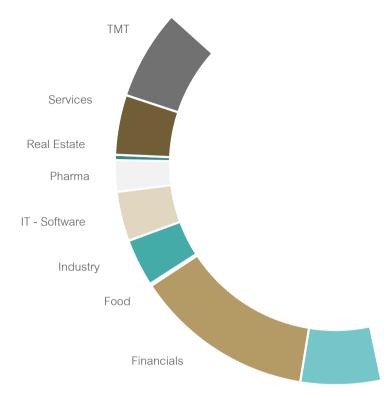
RENTAL INCOME UP BY 6.5%

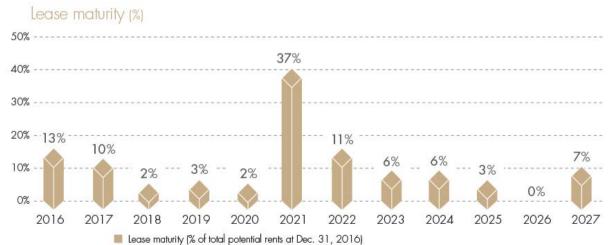




FIRST-CLASS TENANTS







Energy



FINANCIAL HIGHLIGHTS

	FY-2016	FY-2015	Growth	LFL Growth
Net Rental Income	43.9	38.5	14.0%	13.0%
Not Normal Indome	10.0	33.3	11.070	10.070
EPRA Earnings	28.2	18.2	54.9%	53.1%
EPRA Earnings per share (1)	2.0	1.4	45.5%	43.8%
Portfolio Value	1124	942	19.3%	3.2%
LTV	52.1%	43.0%		
Average cost of debt	2.4%	3.4%		
Going Concern NAV (2)	47.1	44.0	7.1%	
EPRA NNNAV (3)	40.8	39.2	4.1%	
Dividend per share (4)	2.1	2.0	5.0%	
Return on NNNAV	5.1%	5.1%		
Total Shareholder Return (5)	9.2%	17.3%		

⁽¹⁾ Total number of shares in 2016: 14,224,055 / in 2015: 13,358,962

⁽²⁾ The Going Concern NAV corresponds to the amount of equity needed to replicate the Group's portfolio with its current financial structure

⁽³⁾ The EPRA NNNAV (triple net asset value) per share corresponds to the Going Concern NAV per share less the estimated transfer taxes and deferred capital gain taxes - on the basis of the same fully diluted number of shares

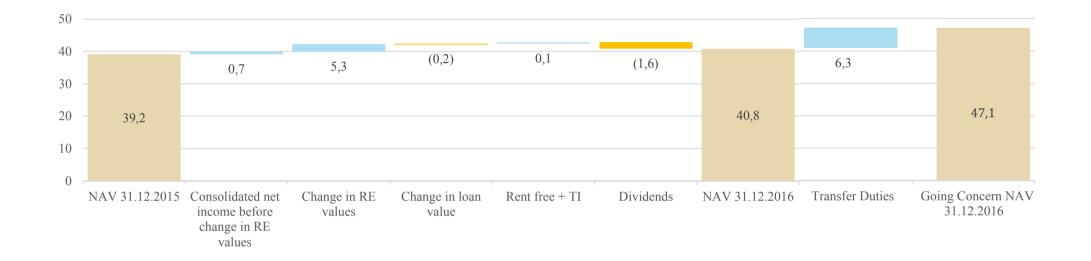
^{(4) €2.0€} ps distributed in 2016; €2.1€ ps to be approved at the next Annual Shareholders' Meeting

⁽⁵⁾ TSR (9.2%) equals to Growth in EPRA NNNAV (4.1%) plus the Cash Return on EPRA NNNAV (5.1%)

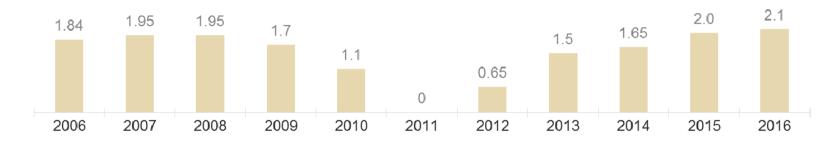
EPRA EARNINGS & NET CASH-FLOWS FROM OPERATIONS

In thousands euros	2016	2015	Growth
IFRS rents	47 196	44 310	
Recovered real estate expenses	11 385	11 349	
Termination indemnities received	2 606	-	
Real estate expenses	(13 247)	(14 012)	
Net rents	47 940	41 647	15.1%
Asset management fees	(3 975)	(3 143)	
Other management fees	(3 562)	(4 855)	
Other operating income and expenses	9	65	
Operating income	40 412	33 714	19.9%
Net financial expenses	(10 106)	(13 930)	
Taxes	(811)	(788)	
Net income from operations	29 495	18 996	55.3%
Financial costs spread over	(1 290)	(776)	
EPRA earnings	28 204	18 220	54.8%
IFRS adjustments (free-rents,)	5 314	3 478	
Financial costs spread over	1 290	776	
Net cash-flows from operations	34 809	22 474	54.9%

EPRA NNNAV UP 4.1%



DIVIDEND HISTORY



■ Dividends (in €/share)





INVESTOR CALENDAR

Q1 2017 Revenue April 21, 2017

Annual Shareholders' Meeting April 2017

Payment of the dividend July 13, 2017

H1 2017 Results July 21, 2017

Q3 2017 Revenue Oct. 2017

SHARE DETAILS

Name	Cegereal SA
Listing market	Euronext Paris
ISIN	FR0010309096
Symbol	CGR
CFI	ESVUFB
Туре	REIT
Section	Eurolist compartment B
Indices	CAC All Shares
	IEIF SIIC France
Registrar	BNPP Securities Services

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IFRS INCOME STATEMENT (CONSOLIDATED)

In thousand	ds of euros	, except per s	hare data
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In thousands of curos, except per share data	2016	2015
	12 months	12 months
Rental income	47 196	44 310
Income from other services	13 991	11 349
Building-related costs	(17 221)	(17 156)
Net rental income	43 965	38 504
Sale of building		
Administrative costs	(3 663)	(4 976)
Other operating expenses	(716)	(5)
Other operating income	9	65
Increase in fair value of investment property	34 292	62 736
Decrease in fair value of investment property	(13 900)	
Total change in fair value of investment property	20 392	62 736
Net operating income	59 987	96 323
Financial income	53	15
Financial expenses	(17 972)	(14 719)
Net financial expense	(17 919)	(14 705)
Corporate income tax	(802)	(662)
CONSOLIDATED NET INCOME	41 265	80 957
of which attributable to owners of the Company	41 265	80 957
of which attributable to non-controlling interests	0	0
Other comprehensive income		
TOTAL COMPREHENSIVE INCOME	41 265	80 957
of which attributable to owners of the Company	41 265	80 957
of which attributable to non-controlling interests	0	0
Basic earnings per share (in euros)	3,09	6,06
Diluted earnings per share (in euros)	2,95	6,06

IFRS BALANCE SHEET (CONSOLIDATED)

In thousands of euros

	Dec. 31, 2016	Dec. 31, 2015
Non-current assets		
Property, plant and equipment	61	61
Investment property	1 124 100	942 000
Non-current loans and receivables	22 949	28 928
Financial instruments	184	
Total non-current assets	1 147 294	970 989
Current assets		
Trade accounts receivable	16 539	13 132
Other operating receivables	12 709	6 899
Prepaid expenses	354	96
Total receivables	29 602	20 127
Cash and cash equivalents	18 634	8 723
Total cash and cash equivalents	18 634	8 723
Total current assets	48 236	28 850
TOTAL ASSETS	1 195 530	999 839

	Dec. 31, 2016	Dec. 31, 2015
<u>Ghareholders' equity</u>		
Share capital	66 863	160 470
Legal reserve and additional paid-in capital	115 043	21 436
Consolidated reserves and retained earnings	359 877	305 447
Net attributable income	41 265	80 957
Total shareholders' equity	583 048	568 309
Non-current liabilities		
Non-current borrowings	576 951	402 664
Other non-current borrowings and debt	4 605	3 951
Non-current corporate income tax liability		
Financial instruments	920	
Total non-current liabilities	582 476	406 615
Current liabilities		
Current borrowings	2 224	1 626
Trade accounts payable	5 832	3 150
Corporate income tax liability		
Other operating liabilities	7 985	4 573
Prepaid revenue	13 966	15 566
Total current liabilities	30 007	24 915
Total liabilities	612 483	431 530
TOTAL SHAREHOLDERS' EQUITY AND LIABILITIES	1 195 530	999 83

IFRS STATEMENT OF CASH FLOWS (CONSOLIDATED)

In thousands of euros

	2016	2015
ODED ATTING A CHILLIPPIEC		
OPERATING ACTIVITIES Consolidated net income	41 265	80 957
Consolidated liet income	41 203	80 937
Elimination of items related to the valuation of buildings:		
Fair value adjustments to investment property	(20 392)	(62 736)
Indemnity received from lessees for the replacement of components		
Elimination of other income/expense items with no cash impact: Depreciation of property, plant and equipment (excluding		
investment property)	9	5
Free share grants not vested at the reporting date	102	
Fair value of financial instruments (share subscription warrants,		
interest rate caps and swaps)	895	
Adjustments for loans at amortized cost	2,949	775
Cash flows from operations before tax and changes in working	24,828	19 001
capital requirements	24,020	1900.
Other changes in working capital requirements	376	(2 975)
Working capital adjustments to reflect changes in the scope of	124	
consolidation	134	
Change in working capital requirements	511	(2 975)
Net cash flows from operating activities	25 339	16 026
INVESTING ACTIVITIES		
Acquisition of fixed assets	(161 717)	(8 331)
Net decrease in amounts due to fixed asset suppliers	621	(384)
Net cash flows used in investing activities	(161 096)	(8 715)
		(*
FINANCING ACTIVITIES		
Increase in share capital	0	0
Change in bank debt	181,000 9	0
Issue of financial instruments (share subscription warrants) Refinancing transaction costs	(8 542)	
Purchases of hedging instruments	(168)	
Net increase in current borrowings	()	(90)
Net decrease in current borrowings	(523)	. ,
Net increase in other non-current borrowings and debt	654	(215)
Net decrease in other non-current borrowings and debt	0	
Purchases and sales of treasury shares	(43)	252
Dividends paid	(26 720)	(22 034)
Net cash flows used in financing activities	145,668	(22 087)
Change in cash and cash equivalents	9 911	(14 776)
Cash and cash equivalents at beginning of the period*	8 723	23 499
CACH AND CACH FOURIAL ENTER AT END OF THE DEDUCE	10 (24	0.500
CASH AND CASH EQUIVALENTS AT END OF THE PERIOD	18 634	8 7
*//////////////////////////////////////		



FRENCH GAAP INCOME STATEMENT

In euros	France	Exports	2016 12 months	2015 12 months
			Total	Total
Sales of goods for resale			0	
Sales of manufactured products			0	
Sales of services			70 000	46 667
NET REVENUE	0	0	70 000	46 667
Change in finished goods and in-progress				
inventory			0	
In-house production			0	
Operating subsidies			0	
Reversal of depreciation and amortization charges, p	provisions for im	pairment and	30 141	27 155
Other revenue			0	
Total operating revenue			100 141	73 822
Purchases of goods			0	
Change in inventories of goods held for resale			0	
Purchases of raw materials and other supplies	mlina)		0	
Change in inventories (raw materials and other sup Other purchases and external charges	piiesj		2 130 369	1 745 487
Taxes, duties and other levies			2 611 034	129 284
Wages and salaries			792 428	649 380
Social security charges			334 152	266 126
Fixed assets: depreciation and amortization			0	
Fixed assets: provisions for impairment			0	
Current assets: provisions for impairment			0	
Contingency and loss provisions			20 347	
Other expenses			194 550	122 762
Total operating expenses			6 082 881	2 913 039
OPERATING INCOME			(5 982 740)	(2 839 218)
				Ź
Allocated income or transferred loss			0	
Loss incurred or transferred income			0	
Financial income from controlled entities			0	
Income from other securities and receivables			0	
Other interest income			29 933	144
Reversal of provisions for impairment, other provision	ons and expense	e transfers	0	5 956
Foreign exchange gains Net income on sale of short-term investment securit	ion		0	
Total financial income/(loss)	ies		29 933	6 100
Total Intancial medite/(1033)			27 700	0 100
Depreciation, amortization, provisions for impairmen	nt and other pro	visions	0	0
Interest expenses			12 599	16 302
Foreign exchange losses			3	
Net expenses on sales of short-term investment second	ırities		0	
Total financial expenses			12 602	16 302
NET FINANCIAL EXPENSE			17 331	(10 202)
RECURRING INCOME/(LOSS) BEFORE TAX			(5 965 409)	(2 849 420)

In euros

III euros		
	2016	2015
	12 months	12 months
	_	
Non-recurring income on management transactions	0	
Non-recurring income on capital transactions	83 162	53 309
Reversal of provisions for impairment, other provisions and expense transfers	0	
Total non-recurring income	83 162	53 309
• • • • • • • • • • • • • • • • • • • •		
Non-recurring expenses on management transactions	0	
Non-recurring expenses on capital transactions	281	5 111
•		3 111
Depreciation, amortization and provisions for impairment	0	
Total non-recurring expenses	281	5 111
NET NON-RECURRING EXPENSE	82 881	48 198
Employee profit sharing	0	
Corporate income tax	802 365	661 939
corporate income tax	002 303	001 737
MOTELY INCOME	242.22	400.000
TOTAL INCOME	213 235	133 230
TOTAL EXPENSES	6 898 129	3 596 391
NET INCOME	(6 684 893)	(3 463 161)
	(, , , , , ,



FRENCH GAAP BALANCE SHEET

In euros				
ASSETS	Gross amount	Depr., amort. & prov.	Dec. 31, 2016	Dec. 31, 2015
Harallad ank and had a saled				
Uncalled subscribed capital	-		-	
Intangible fixed assets	-			
Start-up costs	-		-	
Research and development costs	-		-	
Licenses, patents and similar concessions	-		-	
Goodwill	-		-	
Other intangible fixed assets	-		-	
Advances/down payments on intangible assets	-		-	
Property, plant and equipment	-			
Land	-		_	
Buildings	-		_	
Plant, machinery and equipment	_		_	
Other property, plant and equipment	_		_	
Property, plant and equipment in progress	_		_	
rroperty, plant and equipment in progress	_		Ī	
Advances and down payments	-		-	
Financial fixed assets	-			
Receivables from controlled entities	326 405 364		326 405 364	361 229 772
Other long-term investments	-		-	
Loans	-		-	
Other financial fixed assets	725 947		725 947	643 078
FIXED ASSETS	327 131 311		327 131 311	361 872 850
Inventories and work in progress				
Raw materials and other supplies	-		-	
Manufactured products in progress	-		-	
Services in progress	-		-	
Semi-finished and finished goods	-		-	
Goods held for resale	-		-	
Advances/down payments on orders			-	
Receivables				
Trade accounts receivable				
Other receivables	3 046 532		3 046 532	266 196
Subscribed capital, called up but not paid	3 040 332		3 040 332	200 196
Subscribed capital, called up but not paid	-		-	
Short-term investment securities	-		-	
Cash and cash equivalents	3 748 046		3 748 046	109 145
CURRENT ASSETS	6 794 577	-	6 794 577	375 341
Prepaid expenses Adjustment accounts	44 035		44 035	58 718
TOTAL ASSETS	333 969 924		333 969 924	362 306 909
TOTAL ASSETS			-000-J0J-JET	302 300 707

EQUITY AND LIABILITIES	Dec. 31, 2016	Dec. 31, 2015
Capital		
Share capital (including paid-up capital: 66,862,500)	66 862 500	160 470 000
Additional paid-in capital	99 004 926	5 388 776
Revaluation reserve	152 341 864	152 341 864
Reserves		
Legal reserve	16 047 000	16 047 000
Statutory or contractual reserves	0	-
Regulated reserves	0	-
Other reserves	10 670	30 188 422
Retained earnings		
Retained earnings	24 910	30 409
Net income/(loss) for the year	(6 684 893)	(3 463 161)
Interim dividend	0	0
Investment subsidies		-
Regulated provisions		-
SHAREHOLDERS' EQUITY	327 606 977	361 003 310
Income from the issue of equity	_	
instruments		
Contingent advances	-	
OTHER EQUITY	-	-
Contingency provisions		
Loss provisions	20 347	
CONTINGENCY AND LOSS PROVISIONS	20 347	
Non-current borrowings and debt		
Convertible bonds	0	-
Other bonds	0	-
Bank borrowings	0	-
Miscellaneous borrowings and debt	2 079 134	0
Trade accounts payable and other current		
liabilities		
Advances/down payments received on orders in progress	-	-
Trade accounts payable	3 769 534	823 375
Tax and social liabilities	493 932	480 224
Amounts owed to fixed asset suppliers		0
Other liabilities	0	0
Prepaid revenue	0	0
LIABILITIES	6 342 600	1 303 599
Adjustment accounts	0	0
TOTAL EQUITY AND LIABILITIES	333 969 924	362 306 909

In euros

